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## Capgemini Signs Major Contract with Statoil in Norway

Paris, Oslo, 14 January 2014 – Capgemini, one of the world's foremost providers of consulting, technology and outsourcing services, today announced that Capgemini Norge AS, has signed a major agreement with Statoil ASA, a Fortune 50 global energy company engaged in oil and gas production, headquartered in Norway. The relationship will see Capgemini managing and transforming Statoil's IT general business applications portfolio to support its plans for international growth and promote a performance based culture. The new agreement, with a potential duration of 10 years, strengthens and supplements the existing partnership between Statoil and Capgemini.

The contract intends to enable Statoil to introduce more innovative solutions for business support to upstream oil and gas processes leveraging Capgemini's global sector capabilities. Capgemini will provide application development and maintenance services for solutions based on SAP® software, as well as for collaboration and information management applications and maintenance of IT platforms. Capgemini will support Statoil with processes and tools to streamline demand management. As part of the contract Capgemini will also focus on improving Statoil's application management to reduce complexity and provide cost savings.

The Statoil contract was awarded after a competitive tender process. Capgemini was chosen for its strong global and Norwegian presence, its proven track record in application development and infrastructure management, and its proposed delivery model based on its next generation Application Management (AM)<sup>1</sup> platform. The services will be delivered through Capgemini's teams in Norway and India.

"We are delighted to be chosen as Statoil's trusted long term partner to deliver and transform its IT and applications portfolio," commented Aruna Jayanthi, CEO Capgemini India "Capgemini's proposed delivery model complemented Statoil's structure, while our global footprint is well placed to support its future international growth."

The contract will commence with a transition phase on 20 January 2014

<sup>&</sup>lt;sup>1</sup> Capgemini's next generation Application Management platform is a refreshed AM platform that keeps a sharp focus on the business processes leading to committed performance improvement. It ensures complete transparency providing real-time and on-demand insights into the state of the service. With superior industrialization and flexibility in staffing, pricing and delivery models, it reduces the cost of ownership of the application portfolio.

## About Capgemini

With more than 130,000 people in 44 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2012 global revenues of EUR 10.3 billion. Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience<sup>TM</sup>, and draws on Rightshore<sup>®</sup>, its worldwide delivery model. Learn more about us at www.capgemini.com.

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