

It is critical to understand that, even if your company decides not to adopt S/4HANA immediately, you still have to consider the changes imminent with S/4HANA – including for all your current work on your existing ECC landscape – in order to not add further technical debt."<sup>1</sup>

# Making the case for SAP S/4HANA implementation

With demands on their business continuing to change at an ever-increasing speed, it is imperative that organizations have a clear business case for upgrading to SAP S/4HANA.

A Capgemini-ASUG report<sup>2</sup> found that typical concerns around SAP S/4HANA implementation such as going over budget or losing customization are not as significant as finance leaders might imagine. Areas that should have more emphasis within a business case include upskilling your workforce and cleaning your data.

Nevertheless, the biggest barriers to SAP S/4HANA adoption include building a business case with tangible benefits, confidence to make the program a priority, and understanding that the benefits of transforming your business in preparation for SAP S/4HANA implementation has the potential to deliver a return on your investment for the entire journey.

For other organizations, decisions may be more around conversion now with a view to taking advantage of S/4HA-NA's enhanced functionality at a later date, or transforming the ERP as far as possible now, and converting at a later stage when it becomes more imperative.

The Capgemini/SAP relationship is a long-standing one that is built on trust, a powerful can-do attitude, and a joint ambition to deliver innovation to our clients."

Thack Brown COO, SAP North America

# A combined business and technology transformation of your finance function

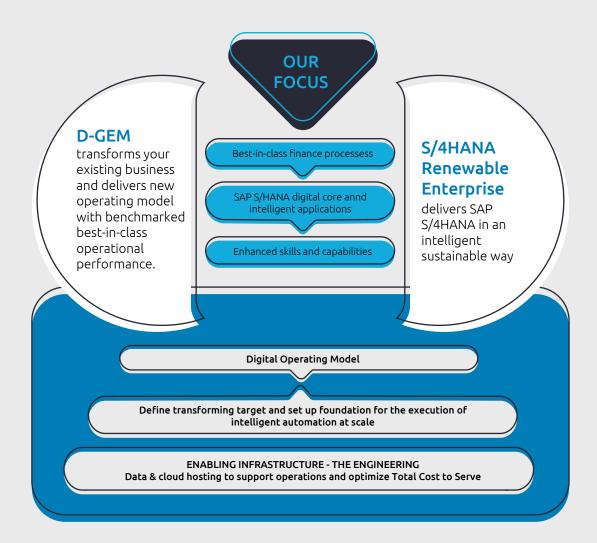
Capgemini and SAP offer your organization the opportunity to optimize your SAP digital core by implementing D-GEM for SAP S/4HANA to drive a combined end-to-end business and technology transformation of your finance function that boosts performance, increases profitability, and maximizes your return on investment.

Capgemini's D-GEM for SAP S/4HANA combines S/4HANA's lightning-fast transaction analytics on a single platform and our Digital Global Enterprise Model (D-GEM) architecture that provides guidance on implementing the right digital operating model and S/4HANA transformation roadmap, to help your organization meet current and future business objectives:

- Optimized value from S/4HANA D-GEM ensures your operating model is configured to derive the best value from S/4HANA, and helps you deploy the right tools and skills, at the right location and price
- Quicker ROI and improved cost effectiveness building solutions and aligning processes with D-GEM during transition helps you rapidly identify and roll out transformation initiatives, leading to a quicker return on investment (ROI) and faster realization of savings
- Accelerated business transformation by leveraging the depth of our experience, D-GEM helps you define a roadmap for your transformation initiatives, leading to faster and better results
- Minimized risk a vast repository of best practice and lessons learnt from over 100 transformation projects helps to mitigate risk.

In short, D-GEM for SAP S/4HANA helps you benefit from smarter innovations, faster processes, and simpler interactions by delivering real-time reporting from a single source of the truth.

From an IT context, SAP S/4HANA brings regulatory currency and new functional capabilities, with a choice of delivery mechanisms including infrastructure-, platform-, or software-as-a-service. This also helps you to build a solid foundation for what we call the <a href="Frictionless Enterprise">Frictionless Enterprise</a> – transforming your organization in to one that can continuously grow, adapt, unlock business value, and outpace competition.





Grade mix – determine the right grade mix to support your level of automation and S/4HANA functionality, and restructure your resource pyramid as tasks become automated



Location mix – define an optimized location mix based on your process complexity and manual intervention involved, and transition tasks to Capgemini's Virtual Delivery Center



Competencies – realign and adapt your resource competencies for the automation age to ensure your workforce understands how to apply intelligent automation in order to enrich and augment their capabilities



Best-in-class processes – design and implement lean and efficient S/4HANA processes powered by intelligent automation, and take advantage of best practices derived from recent transformation rollouts across our clients



## Intelligent automation tools and enablers –

implement an optimal technology strategy to complement and leverage the full potential of S/4HANA and your automation activities



#### Pricing and cost allocations -

define a pricing strategy
that drives the right
behavior and outcomes, as
well as an
optimal pricing model for
increased adoption of
automation and delivery
of business outcomes



#### Governance model -

deploy S/4HANA
consultants as part of your
governance team to
mitigate issues and deliver a
seamless S/4HANA roll out
depending on where you
are on your S/4HANA
journey.



# A proven architecture for driving digital business transformation

D-GEM is the only platform-based architecture designed to deliver the future. D-GEM provides business transformation and benchmarking that guides the right digital operating model for your organization.

- Grade mix determine the right grade mix to support your level of automation and S/4HANA functionality, and restructure your resource pyramid as tasks become automated
- Location mix define an optimized location mix based on your process complexity and manual intervention involved, and transition tasks to Cappemini's Virtual Delivery Center
- Competencies realign and adapt your resource competencies to the automation age to ensure your workforce understands how to apply intelligent automation to enrich and augment their capabilities
- Best-in-class processes design and implement lean and efficient S/4HANA processes powered by intelligent automation, and take advantage of best practices derived from recent transformation rollouts across our clients
- Intelligent automation tools and enablers implement an optimal technology strategy to complement and leverage the full potential of S/4HANA and your automation activities
- **Pricing and cost allocations** define a pricing strategy that drives the right behavior and outcomes, as well as an optimal pricing model for increased adoption of automation and delivery of business outcomes
- **Governance model** deploy S/4HANA consultants as part of your governance team to mitigate issues and deliver a seamless S/4HANA roll out depending on where you are on your S/4HANA journey.

# End-to-end assessment, build, and delivery

Delivered in close collaboration with you from the start of our engagement, Capgemini's D-GEM for SAP S/4HANA sets the standard for end-to-end processes that are fully aligned with S/4HANA, right down to the Fiori applications you will use:

- Vision and ambition shape the vision for SAP S/4HANA implementation and gain an executive view on the high-level value analysis
- Idea assess this vision through a range of tooling and accelerators to deliver value analysis insight
- **Design** create detailed end-to-end process design and future-proofing analysis to deliver on the ambition and value
- Build articulate how the business can be improved through ERP transformation, and then design, test, and project manage that transformation end-to-end
- Operate refine and present all deliverables, including the roadmap, tangible benefits, return on margin, and the "to-be" architecture.

#### We are winners!

Gartner has positioned Capgemini as a Leader in the Magic Quadrant for SAP Application Services, Worldwide. The report, which evaluated 20 service providers for SAP S/4HANA, recognized Capgemini for its completeness of vision and ability to execute.



# Re-engineer your processes to create a foundation for Al

We recognize that not all business processes are ripe for automation. A bad or ineffective process that is automated

only ends up being a more rapidly executed bad or ineffective process. Capgemini's unique ESOAR (Eliminate, Standardize, Optimize, Automate, Robotize) methodology leverages our database of specific S/4HANA ESOAR processes to assess and address the gap between intelligent automation and your current situation, driving best practice and business value.

## **ESOAR** methodology

### Optimize

Optimize ERPs/workflows and the existing IT landscape





### Why Capgemini?

Cappemini is one of the world's largest and most experienced SAP system integrators, boasting over 17,500 practitioners, 1,300 clients globally, and over 40 years of SAP experience. In addition, our diverse team of over 15,000 finance professionals delivers F&A services in 38 languages, from across 18 delivery centers, 24/7/365.

As a long-standing SAP partner and early adopter of SAP S/4HANA Finance, we leverage our deep technical, process, and operational knowledge, our experience of implementing large SAP transformations, and our best-in-class technology and transformational methodology to drive results through SAP

licensing, implementation, infrastructure, and application management for some of the largest companies across the globe.

No matter where you are on your SAP S/4HANA journey or the maturity of your systems and people, we work collaboratively with you to prepare your business for SAP S/4HANA implementation, delivering benefits to your business that have the potential to fund your entire SAP S/4HANA journey. In addition, our integrated team of financial, technical, and SAP S/4HANA experts can provide customized business demonstrations that can be tested and deployed, within four to six weeks.

1. Gartner Inc., "What Customers Need to Know When Considering a Move to S/4HANA — 2018 Update", 8 October 2018, Duy Nguyen, John Van Decker, Denis Torii 2. "SAP S/4HANA Challenges That Aren't so Challenging," ASUG/Capgemini joint report

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To learn more about how Capgemini's D-GEM for SAP® S/4HANA®, can optimize your digital core, contact: <u>businessservices.global@capgemini.com</u>

### About Capgemini

Capgemini is a global leader in partnering with companies to transform and manage their business by harnessing the power of technology. The Group is guided everyday by its purpose of unleashing human energy through technology for an inclusive and sustainable future. It is a responsible and diverse organization of over 340,000 team members in more than 50 countries. With its strong 55-year heritage and deep industry expertise, Capgemini is trusted by its clients to address the entire breadth of their business needs, from strategy and design to operations, fueled by the fast evolving and innovative world of cloud, data, AI, connectivity, software, digital engineering and platforms. The Group reported in 2021 global revenues of €18 billion.

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